

**SALON MANAGEMENT**  
 ASSOCIATE OF APPLIED SCIENCE  
 Quarter Credit Hours Required = 100



Virginia College's Salon Management program offers the student an opportunity to earn an associate degree in the cosmetology area by completing additional requirements in management and general education. The area of concentration includes courses that must be completed in order for the student to sit for the Board of Cosmetology licensing examination. This program is designed to prepare students to successfully own, operate, and/or manage a beauty salon.

Upon successful completion of this program, students should be able to

- understand and follow laws, rules, and regulations of the Board of Cosmetology;
- successfully interact with customers and build a clientele;
- conduct typical business transactions such as making appointments, cashiering, and inventory;
- perform hair care and styling services such as permanent waving, hair coloring and lightening, chemical relaxing, scalp treatments, shampooing, cutting, shaping, setting, and combing techniques;
- utilize standard sanitation and safety precautions;
- communicate, analyze, and perform cosmetology services in a professional manner;
- recognize skin disorders and perform skin care services within cosmetology limits;
- recognize nail disorders and perform nail services within cosmetology limits, including manicures, pedicures, nail tips, acrylic nails, and creative nail art; and
- manage daily salon operations, purchase supplies, supervise staff, and effectively promote products and services.

<b>AREA OF CONCENTRATION:</b>	<b>Quarter Credit Hours</b>
COS 1000 Fundamentals of Cosmetology I.....	6
COS 1100 Fundamentals of Cosmetology II.....	6
COS 1200 Fundamentals of Cosmetology III.....	6
COS 1300 Cosmetology I.....	6
COS 1400 Cosmetology II.....	6
COS 1500 Cosmetology III.....	6
COS 1600 Cosmetology IV.....	6
COS 1700 Cosmetology V.....	6
COS 1800 Cosmetology VI.....	6
COS 1900 Cosmetology VII.....	6
COS 2000 Cosmetology VIII.....	6
COS 2100 Cosmetology IX.....	6
<b>Total Minimum Required Area of Concentration Credits.....</b>	<b>72</b>

**AREA OF CONCENTRATION ELECTIVES:**  
 A minimum of 12 credit hours are to be selected in consultation with the Program Director from approved 1000- and 2000-level business courses completed at Virginia College or transferred from another accredited institution.

<b>Total Minimum Area of Concentration Elective Credits.....</b>	<b>12</b>
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**GENERAL EDUCATION:**  
 These courses are to be selected in consultation with the Program Director so as to effectuate a balanced educational program. Select a total (minimum) of 16 credit hours as indicated below:

Communications.....	8
Mathematics.....	4
Social and Behavioral Sciences.....	4
<b>Total Minimum Required General Education Credits.....</b>	<b>16</b>

**TOTAL MINIMUM QUARTER CREDIT HOURS REQUIRED..... 100**